

GREENLINE AG PTY LTD T/A GREENLINE ACN: 127 367 999 ABN: 17 127 367 999

51 - 59 Great Eastern Highway , South Guildford, WA 6055 Telephone: (08) 9478 5099 Facsimile: (08) 9475 0011

QUOTATION

Attn: Peter Murray Date: 16/10/2014

Shire of York

Dear Peter,

It is with pleasure we offer the following quotation for the supply of;

One only: John Deere 1445 front mower \$ 24,833.00

72" Side discharge deck \$ 5,610.00 **600 Material collection system** \$ 7,699.00

MCS 606 PLUS (

Including all: Assembly, Pre Delivery & Freight Ex Factory

All Standard Features: (As per attached specification sheet)

Additional Options Included:

Rear auxiliary hydrualic outlet kit \$ 386.00
Drive coupler \$ 168.00
2 spool hydraulic kit \$ 738.00

 Set up
 \$ 1,500.00

 Freight in
 \$ 190.00

Total \$ 41,124.00
Discount -\$ 6,324.00
Sub-Total \$ 34,800.00
GST \$ 3,480.00

Total \$

Nett Price : \$ 38,280.00

We thank you for the opportunity to provide you with this quotation. If we can assist further, please do not hesitate to contact us.

NOT SUITABLE

38,280.00

Kind Regards,

Matt Utley Sales Representative Greenline Ag Pty Ltd



E. & M.J. Rosher Pty Ltd Est 1960

1748 Albany Hwy, KENWICK WA 6107 • Ph: (08) 9459 4166 • Fax: (08) 9459 0882

17 October 2015 mail: accounts@rosher.com.au • Web: www.rosher.com.au • ABN: 81 008 678 528

Shire of York PO box 22 YORK WA 6302

Attention: Peter Murray - Works Supervisor

Dear Peter,

Further to discussions regarding out front mower we have pleasure in providing the following quotations for your consideration.

Supply One New Kubota F3690 Out Front Mower

36HP Kubota 4 cylinder diesel engine
2 Range hydrostatic transmission
72 inch shaft driven Pro Deck
Hydraulic dump grass catcher
ROPS canopy / LED amber beacon
24 moth/1500 hour standard factory warranty

<u>Purchase Price:</u> \$29,435.00 + GST Normal Retail: \$35,134.00 + GST

Above unit with 60 inch deck: \$29,120.00 + GST

One New Kubota F2880 Out Front Mower (Run out model – Subject to prior sale)

28HP Kubota 4 cylinder diesel engine
2 Range hydrostatic transmission
72 inch shaft driven Pro Deck
Hydraulic dump grass catcher
ROPS canopy / LED amber beacon
24 month/1500 hour standard factory warranty

Purchase Price: \$24,950.00 + GST Normal Retail: \$31,386.00 + GST

Pricing includes delivery and installation.

NOT SUITABLE

We trust this is of value to you and look forward to being of service. Should you require further assistance please do not hesitate to make contact.

Yours sincerely,

Murray Forster

Tractor & Machinery Sales

0409 900813

Sales2@rosher.com.au

Kubota

EXARCHER





October 24, 2014 Mr Peter Murray Shire of York PO Box 22 York WA 6302

RE: Gianni Ferrari Turbo Two-2WD

W.AL.G.A .TPS 0920

Dear Peter,

Further to our discussions it is with pleasure that we provide the following revised figures for your consideration to replace your current failed Gianni Ferrari with a new machine, with the same specifications as your existing unit.

If you choose to replace your present machine we will waive any hire fees associated with the loan machine you are currently using until your new machine is available and ready for delivery.

Supply of One Only Gianni Ferrari Turbo Two-2WD featuring;

- > 36 Hp liquid cooled 4 cylinder Kubota diesel engine (D1505)
- > 40 litre fuel capacity (Increased from 25 litre)
- > Two wheel drive with diff lock
- > Hydraulic Grammar seat
- > Two Post ROPS with over head canopy
- > RC150cm (60in) Mower-deck
- > 1300 litre Grass catcher with audible alarm (Increased from1100 litre)
- > Hydraulic elevator grass catcher emptying to 220cm (increased by 10cm)
- > Operator Training on delivery

Retail Price \$58,000.00 plus G.S.T. \$5,800.00 =\$63,800.00 Inc GST

Trade Price

GF Turbo 2 \$8,800.00 plus G.S.T. \$880.00 = \$9,680.00 Inc GST

Change over Price \$49,200.00 plus G.S.T. \$4,920.00 = \$ 54,120 lnc GST

Delivery Up to Four weeks from confirmed order (indent order)

Warranty Gianni Ferrari Prime mover twelve months.

Engine & transmission, two years.

Settlement On presentation of invoice.

Validity This quotation is valid for thirty days from this date.

T-QUIP has developed long standing working relationships with Private Schools, Local Government and Turf Care Contractors, our product range is exclusively grounds care mowing equipment and we do not handle tractors or other agricultural implements so our company focus and available time is far superior than our rival's to facilitate your needs.

T-Quip has a comprehensive parts department. We stock a full range of performance parts for all models that we supply and this is also supported by Toro and JSB Equipments warehouse facilities where parts are available overnight.

T-QUIP have the most modern workshop facility dedicated to the grounds care industry in Western Australia, we also have the most up to date grinding facilities and currently have 3 service vehicles on the road to provide warranty, routine service or mechanical break down repairs on site. We employ qualified technicians and we are active in training future grounds care technicians through the Western Australian Apprenticeship scheme.

Should you require anything further please do not hesitate to contact Bill Kilmurray on 0418 488434.

Yours Faithfully

Bill Kilmurray

Sales Consultant

JSB Equipment Pty. Ltd.

28 TOVA DRIVE CARRUM DOWNS VIC 3201.

P: (03) 97708424 F: (03) 97708494



30/10/2014

Mr Peter Murray Shire of York PO Box 22 York WA 6302



Dear Peter,

Please find below quotation for Gianni Ferrari Mower as requested.

Quotation

Gianni Ferrari Turbo 2 – 150HL – 2 WD

- Kubota V-1505 E, (1498cc) 4 cylinder diesel with 36 HP output
- Rear high flow oversized radiator, 5 pass, 7 fins per inch.
- Three way temperature alert, audible horn, gauge and light.
- Three hydraulic pumps...
- Hydraulic superior seat with adjustable backrest, ride, slide.
- Adjustable steering, powered.
- Hydraulic deck lift, twin rams with float position.
- Full deck tilt with assistance of hydraulics.
- Cast Iron deck gearboxes, debris capable.
- Multi level, volume reduction blade system.
- 150 cm (60") deck. Central discharge. Single point height adjuster.
- 1300 litre collector with zinc screen and screen protector.
- Internal metal motorised grass spreader, with hopper full lights and buzzer.
- Hydraulic high lift catcher to 2.2 metres. Pressure relief valve fitted.
- ROPS with canopy

\$63,800.00 inc gst

Price

Delivery: Goods are quoted ex Gianni Ferrari, Italy. Approximately 30 days from date of order.

Payment on shipping is required.

Freight: Melbourne to Perth is quoted at \$1800.00 ex gst

Quotation is valid for 30 days.

Should you require any additional information, please don't hesitate to contact us.

Yours Sincerely,

John Bird

JSB EQUIPMENT Pty Ltd



York Depot

From: York Purchasing

Sent: Monday, 10 November 2014 3:00 PM

To: York Depot

Subject: Information re alternatives to Gianni Ferrari Mower

From: Lance Woodvine [mailto:lance.woodvine@agimplements.com.au]

Sent: Monday, 3 November 2014 11:53 AM

To: York Purchasing

Subject: RE: Quote request

Hi Paul,

Sorry for the delay on this. I have been barely able to get to my emails with harvest in full swing.

The Gianni Ferrari mowers are really in their own class. John Deere doesn't have a product that lines up to it. They can supply a front mounted mower with a high lift material collection system but it will not handle the material in the same way as the Gianni Ferrari. The Gianni Ferrari decks cut the material much finer so that in damp conditions the blower assembly that transports the clippings has a much lower risk of being blocked.

The Northam and Toodyay shires both use machines in the same class as the John Deere out front mowers with high lift catchers. A tradition out front mower will be a lot more robust than the cutting system on the Gianni Ferrari's. It really depends where it is going to be used. If the mower will only ever be cutting nicely maintained and manicured lawns the Gianni Ferrari will do an excellent job. But if you will be mowing rough areas you will be looking at higher maintenance costs.

Hope that helps a little.

Kind regards,

Lance Woodvine | Sales Consultant | AG Implements

Ph: (08) 96225855 | Fx: (08) 96225856 | Mob: 0427044914 P.O. Box 276, Northam, WA, 6401 www.agimplements.com.au



From: York Purchasing

Sent: Friday, 31 October 2014 9:25 AM **To:** 'lance.woodvine@agimplements.com.au'

Subject: Quote request

Hi Lance.

The Works Manager here is trying to get a new front deck mower.

He is pretty adamant about what he wants – particularly because it needs to be able to mow and pick up effectively when the grass is wet. But the one he wants is going to take some convincing to council and I am wondering if he hasn't excluded all options. So I wondered if I gave you it's specks whether you can tell me if something comparative comes in green?

It's a Gianni Ferrari

Gianni Ferrari Turbo Two-2WD

- * With fuel capacity increased from 25L to 40L
- * With Two Post ROPS with over head canopy
- *RC150cm Mower-deck
- *1300 litre grass catcher with audible alarm (increased from 1100 litres)
- *Hydraulic elevator grass catcher emptying to 220cm (increased by 10cm)

Not much of that makes sense to me – hopefully will to you. He did get a quote for a John Deere 1445 – apparently as a mower this was no comparison?

Thanks in anticipation,

Paul

Paul West
Project Coordinator / Purchasing Officer
Shire of York
1 Joaquina Street, York WA 6302
P O Box 22, York WA 6302

Tel: +61 8 9641 2233 Fax: +61 8 9641 2202

Email: <u>purchasing@york.wa.gov.au</u>
Website: <u>http://www.york.wa.gov.au</u>
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