



SHIRE OF YORK

TENDER NO: 01-1415

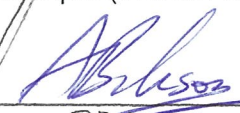
TENDERS RECEIVED:


(as of 4:00pm, Thursday 16/10/14)


COMPANY	ADDRESS	DATE RECEIVED
Fulton Hogan	?	16-10-14
X Bitstek	PO Box 2229, Ellenbrook, WA 6101	16-10-14
Colas WA Pty Ltd	PO Box 196, Guildford 6125	16-10-14


Signed: 
 Susan Johns (Records Officer)

Signed: 
 Leonie Kempin (Works Admin. Officer)

Signed: 
 Anneke Birleson (CEO)

At 4:00pm 16/10/14
 I witnessed three (3)
 tenders collected from tender
 box 

At 4:10pm. Three (3)
 tenders secured in safe


At 9:00am, witnessed three (3)
 tenders moved from safe to meeting


Shire of York

REQUEST FOR TENDER 01-1415

Supply and Application of Bituminous Surfaces

The Shire of York is requesting tenders from industry for the Supply and Application of Bituminous Surfaces.

Scope of Work and General Requirements

The works to be done under this contract is for the designing of seal applications, primer sealing of new works, resealing initial seals, resealing of existing seals within the Shire of York.

The works shall include, but are not restricted to, traffic control, seal design, the supply of bitumen and aggregates, pre-coating of aggregates, the application of bitumen and aggregates to Australian and MRWA standards. All works are within the Shire of York.

Specifications

- 2 coat seal using 14mm and 7mm aggregate and a hot spray rate of 1.4 and .7 litres per square metre.
- Reseal using 10mm aggregate and a hot spray rate of 1.7 litres per square metre.
- 2 coat seal using 14mm and 10mm aggregate and a hot spray rate of 1.6 and 1.0 litres per square metre.
- Single coat primer seal using 14mm aggregate and a hot spray rate of 2.2 litres per square metre.

Tender documents will be available on Wednesday **17th September 2014** from the Shire of York Administration Office, 1 Joaquina Street York, or from the Shire's website, www.york.wa.gov.au

Technical enquiries may be directed to the Shire Works Supervisor on 9641 1219 / 0409 580 222 or by email to records@york.wa.gov.au

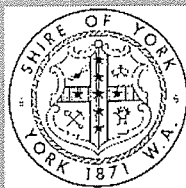
Tenders are to be clearly endorsed "Shire of York Tender 01-1415 - Supply and Application of Bituminous Surfaces" - and will be accepted at the Shire Office, 1 Joaquina Street, York or PO Box 22 York WA 6302, until **4.00pm on Thursday 16th October 2014.**

Tenders will be assessed on their individual merits against the criteria. The lowest tender will not necessarily be accepted and the canvassing of Councillors will disqualify.

Michael Keeble
Chief Executive Officer

Public Notices
West Aust.
Wed 17/9/14





SHIRE OF YORK – WORKS DEPOT

Minutes of Tender Opening Meeting
Held at the Shire of York meeting room
Commenced 9:01am on Friday 17th October 2014

Attendees:

Michael Keeble - CEO
Peter Murray - Works Supervisor
Leonie Kempin
Helen Darcy Walker

Purpose of Meeting:

To open envelopes containing tenders for the supply and application of bituminous surfaces.

Tenders Received (as at 4pm on 16th October 2014):

Three envelopes were to be opened, as follows:

- 1) Fulton Hogan Industries Pty Ltd
- 2) Bitutek Pty Ltd
- 3) Colas West Australia Pty Ltd

Summary of Tenders opened:

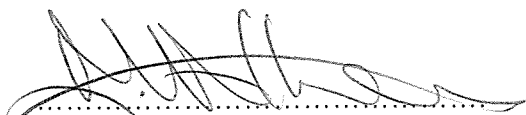
Fulton Hogan Industries Pty Ltd	Bitutek Pty Ltd	Colas West Australia Pty Ltd
Reseal/Final 10mm	Reseal/Final 10mm	Reseal/Final 10mm
\$3.53	\$3.50	\$3.20
Single primer coat seal 14mm	Single primer coat seal 14mm	Single primer coat seal 14mm
\$4.20	\$4.90	\$4.34
2 coat seal	2 coat seal	2 coat seal
\$7.20	\$8.00	\$6.03
Additional Bitumen	Additional Bitumen	Additional Bitumen
\$1.05	\$1.18	\$1.05

Recommendation:

Colas West Australia Pty Ltd are recommended to council as the preferred tenderer.

Closure: There being no further business, the meeting closed at 9:10am

Signed:


Michael Keeble
CEO

15th October 2014

Chief Executive Officer
Shire of York
PO Box 22
York WA 6302

Dear Sir

RFT 01-1415 Supply and Application of Bituminous Surfacing

We are pleased to submit herewith our conforming Tender for Supply of Application of Bitumen Surfacing.

Fulton Hogan Industries has the skills, experience and capacity to undertake the works and we look forward to continue working with the Shire of York.

Fulton Hogan prides itself on its reputation in the industry as the leader in civil engineering, pavement and surfacing solutions. This reputation is gained through delivering on contracts and major projects time and time again to exceed client expectations. From our experience and knowledge in the major project industry we will bring superior performance to this Project in the areas of:

1. Leading Technical Specialist Team

What this means to Shire of York: Fulton Hogan retains a diverse set of pavement capabilities. For this project which includes spray sealing, performing the work in-house provides for greater control over cost, time and quality.

Project Team:

- **Operations Manager** – Frits de Vries

- **Spray Seal Team**
 - **Project Engineer** – Carrick Bensemann
 - **Project Engineer** – Rowan Wiltshire
 - **Spray Seal Supervisor** – Andrew Romeo
 - **Crew Foreman** – David Bailey
 - **Crew Foreman** – Gary Preedy

- **Safety and Environmental Support** – Graeme Timmings
- **Quality and Technical Support** – Meda Sicoe

2. Leading Safety Culture

What this means to The Shire of York: Fulton Hogan's people and system's work well such that Shire of York can have complete confidence in our safety protocols. We will look after ourselves and achieve zero harm on the job.

We believe that "every job can be done safely and without injury." Our team is trained in safety practices to ensure that the highest standard of safety is maintained at all times and that we continually improve on our AS/NZS 4801 Certification. A project specific Safety Management Plan is developed as part of the overall Project Management Plan, identifying safety issues and outlining how they will be managed during the project.

On many projects, we have been able to carefully plan safety issues to maximise benefits to the Client, and to provide immediate realisation of benefits. We are committed to "zero harm" and our strong company culture, which is embraced by all employees, will help us realise this objective.

3. Commitment to Meeting Program Targets and Contract Obligations

What this means to Shire of York: If Fulton Hogan people say we are going to be there, we will without fail. The flat managerial structure of Fulton Hogan results in an organisation which is very responsive to the client's needs and concerns. Shire of York will have access to work with our local management team who are empowered to make decisions on the project to ensure performance

4. System Certification

Fulton Hogan has a mature and comprehensive Integrated Management System which covers, among other aspects, Safety, Environmental and Quality Management. These systems are all independently certified as being compliant with the applicable Australian and International Standards.

5. Quality Management

The culture of "doing it right the first time" is continually reinforced in our activities. All of our operations are certified to AS/NZS ISO 9001 standards and our team continually reviews and improves its practices.

Fulton Hogan is able to manage quality from the onset of the project allowing us to achieve early completion dates and ensure a fault free product for the customers.

6. Environmental Management

As a responsible corporate citizen, Fulton Hogan is committed to achieving excellence in environmental management. Our AS/NZS ISO 14001 certification guarantees that we will manage all works in a sustainable manner. Our team works closely with government agencies and public groups from the outset of its projects to ensure that environmental management is considered, implemented and maintained from start to finish. A site specific Environmental Management Plan is developed for each project to ensure that all unique characteristics and requirements are addressed.

7. Qualitative Criteria

- i. Attached are the required returnables for the Qualitative Criteria. Listed below is some information regarding this:
 - i. **Experience:** Fulton Hogan has serviced the Shire of York in the past. We have developed an excellent relationship with our direct contacts and

serviced the requirements when needed. We look forward to this continuing.

- ii. **Key Personnel:** Attached are CV's of all key personnel. We will subcontract traffic management services to a respected and experienced company in ATM.
- iii. **Company Performance:** Fulton Hogan is well known amongst Local Government through providing outstanding technical and customer service. Our referees are attached who can back up these claims and our performance over time.
- iv. **Methodology:** Prior to any works commencing a safety, environment and quality risk assessment will be done to ensure safety to our people, the public and the Shire's representatives. Work will not proceed until this has been completed and works can be done in a safe manner. Our Safety Policy, Commitments and Quality Policy are attached. We are bound by these with severe consequences applied to personnel should we deviate from these.
- v. **Resources:** Our personnel have been trained to operate all machinery involved with the tender. They undertake an assessment by a qualified assessor and issued with a Verification of Competency. No work will proceed until these have been checked. Our depots in Hazelmere, Bunbury and Port Hedland have the proper statutory licences to operate. All vehicles are road registered with dangerous goods vehicles appropriately licenced.
- vi. **Plant, Equipment and Materials:** Our equipment is serviced by our Hazelmere depot on a regular basis within the required servicing timelines. Should key plant and equipment breakdown we have enough back up within our fleet and have part and mechanics' available to repair equipment so that the Shire of York is not disrupted. Bituminous Materials will be supplied from either BP or SAMi Bitumen. Having agreements with both WA bitumen suppliers allows Fulton Hogan to be flexible should either supplied fail to supply product.

We look forward to working with Shire of York in adding value to the project by providing a dedicated and experienced team, high quality plant and equipment and most importantly the knowledge and expertise to deliver the works program to the highest standard.

Attached are the required returnable documents.

If you have any further queries regarding our submission please do not hesitate to contact the undersigned.

Thank you for the opportunity to tender on this work and we look forward to a favourable response.

Yours Faithfully



Brett Mottolini
Sales and Marketing Manager
Fulton Hogan Industries

Shire of York Seal Tender 01-1415

5.2 FORM OF TENDER

FOR: Supply and Application of Bituminous Surfaces 01-1415

**TO: Shire of York
Tender No 01-1415
Shire Office
1 Joaquina Street
York WA 6302**

This tender is submitted in accordance with the Conditions of Tendering and all other documentation by which, in consideration of the Principal undertaking to investigate and take into account this tender with the other tenders received by the Principal the Tenderer agrees to be bound.

The Tenderer confirms the following addenda have been included as part of this tender submission.

Addenda No. _____

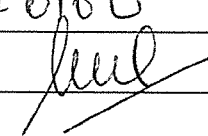
This Tender shall remain valid and not be withdrawn for a period of 60 days from Tender Closing Date.

DATED THIS 15TH DAY OF OCTOBER 2014

FULL NAME OF TENDERER: FULTON HOGAN INDUSTRIES Pty LTD

ADDRESS OF TENDERER: 158 TALBOT ROAD, PERTH AIRPORT WA 6105

TELEPHONE NUMBER: 08 9454 0100

SIGNATURE OF AUTHORISED PERSON: 

NAME: CHRIS REID

POSITION: ESTIMATOR

NAME OF WITNESS: 

SIGNATURE OF WITNESS: BRETT MOTTOUNI

5. TENDER SCHEDULE

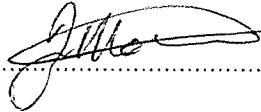
5.1 Schedule of Prices

Road Sealing Works

	Description	Unit	Rate (GST excluded)	Quantity (approx Only)	Amount
1	Reseal / Final with 10mm	M ²	\$ 3.53	120,000m ²	\$ 423,600.00
2	Single Primer Coat Seal with 14mm	M ²	\$ 4.20	59,000m ²	\$ 247,800.00
3	2 Coat Seal	M ²	\$ 7.20	3,000m ²	\$ 21,600.00
4	Additional Bitumen	L	\$ 1.05		
				TOTAL	\$ 693,000.00

Rates Exclude GST

Tenderer's signature.....



Date.....

15/10/14

BITUTEK Pty Ltd

ALL THINGS BITUMEN

Supply • Transport • Application

P.O. Box 2229
Ellenbrook WA 6069

Tel : (08) 9296 6411
Fax: (08) 9296 6499

ABN 86 154 879 080

Shire of York
PO Box 22
YORK WA 6302

Thursday 16th October 2014

Dear Sir/Madam,

RE: Shire of York Tender 01-1415 – Supply and Application of Bituminous Surfaces

Please find enclosed our submission of offer for the above tender. This letter coupled with the attached price schedule and supporting documentation constitutes our submission.

Please note, we have allowed for the provision of a suction broom in the rates for reseal works on Avon Terrace.

Bitutek is a 100% West Australian owned company which commenced trading in July 2012. The Directors, Rod Evans and Rob Lundie, have combined industry experience totalling 50 years and have a proven track record within the West Australian bitumen market.

Bitutek's operations team and field supervision staff have an unrivalled depth of experience and knowledge; their experience includes numerous projects from small sub-divisions through to haul roads, airstrips and reseal programmes exceeding several million litres. This level of expertise coupled with 6 new bitumen sprayers and 4 full service crews puts Bitutek in a strong position to undertake a project of any size in any part of Western Australia.

Since its formation in July 2012 Bitutek has sprayed over 25 million litres of bitumen throughout Western Australia, some highlights include:

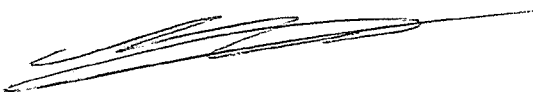
- MRWA Goldfields ISA Reseal Contract
- MRWA Goldfields ISA Pavement Repair Contract
- Numerous LGA Seal Programmes

Bitutek also has the largest fleet of bulk bitumen tankers in Western Australia. With 11 prime movers and 32 bulk bitumen trailers Bitutek has the capacity to move upwards of 800,000 litres of bituminous products on any given day and is a key supplier to spray seal contractors and asphalt companies across the state.

If successful with our submission and subject to mutual satisfaction upon completion of the initial tender term, Bitutek would be prepared to extend the tender arrangements in conjunction with the Shire and a review of the tendered rates.

I look forward to working with you in the future and welcome any requests for clarification you may have.

Yours Sincerely,



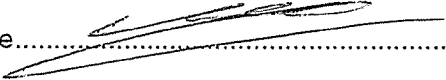
Mick Lundie

5. TENDER SCHEDULE

5.1 Schedule of Prices

Road Sealing Works

	Description	Unit	Rate (GST excluded)	Quantity (approx Only)	Amount
1	Reseal / Final with 10mm	M ²	\$ 3.50	120,000m ²	\$ 420,000
2	Single Primer Coat Seal with 14mm	M ²	\$ 4.90	59,000m ²	\$ 289,100
3	2 Coat Seal	M ²	\$ 8.00	3,000m ²	\$ 24,000
4	Additional Bitumen (at spray temp)	L	\$ 1.18		
				TOTAL	\$ 733,100

Tenderer's signature.....

Date..... 16/10/2014.....

Shire of York Seal Tender 01-1415

5.2 FORM OF TENDER

FOR: Supply and Application of Bituminous Surfaces 01-1415

TO: Shire of York
Tender No 01-1415
Shire Office
1 Joaquina Street
York WA 6302

This tender is submitted in accordance with the Conditions of Tendering and all other documentation by which, in consideration of the Principal undertaking to investigate and take into account this tender with the other tenders received by the Principal the Tenderer agrees to be bound.

The Tenderer confirms the following addenda have been included as part of this tender submission.

Addenda No. N/A

This Tender shall remain valid and not be withdrawn for a period of 60 days from Tender Closing Date.

DATED THIS 16th DAY OF OCTOBER 2014

FULL NAME OF TENDERER: BITUTER PTY LTD

ADDRESS OF TENDERER: PO BOX 2229 ELLENBROOK WA 6069

TELEPHONE NUMBER: (08) 9296 6411

SIGNATURE OF AUTHORISED PERSON: 

NAME: MICK LUNDIE

POSITION: ESTIMATOR

NAME OF WITNESS: CURL MCKENNA

SIGNATURE OF WITNESS: 



West Australia

COLAS West Australia Pty Ltd

34 Great Eastern Highway
South Guildford WA 6055
PO Box 196
Guildford WA 6935
Australia

Tel: +61 8 9367 0111

Fax: +61 8 9367 0199

Email: info@colaswa.com.au

www.colaswa.com.au

15th October 2014

The Chief Executive Officer
Shire of York
1 Joaquina Street
York WA 6302

ORIGINAL

Dear Sir,

Re: Tender 01-1415 Supply and Application of Bituminous Surfaces

We take pleasure in submitting our proposal for the above project. Please find below the details of our offer for your perusal and review.

Prices are:

- *GST Exclusive,*
- *Fixed for the term of the contract.*

As a member of the COLAS Group of Companies with a worldwide network of resources, expertise and dedicated staff, we are able to offer our clients quality of service with the comfort and backing of a dedicated, innovative and financially stable group.

COLAS West Australia continues to seek working relationships with clients to offer bitumen based products and alternative solutions for asset preservation, to the West Australian market.

We trust our rates are favourable and look forward to servicing your requirements.

Please contact us should you require any further information.

Yours faithfully,

Richard Moriconi
Estimator

Shire of York Seal Tender 01-1415

5.2 FORM OF TENDER

FOR: Supply and Application of Bituminous Surfaces 01-1415

TO: Shire of York
Tender No 01-1415
Shire Office
1 Joaquina Street
York WA 6302

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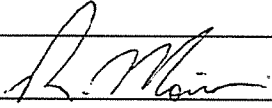
This Tender shall remain valid and not be withdrawn for a period of 60 days from Tender Closing Date.

DATED THIS FIFTEENTH DAY OF OCTOBER 2014

FULL NAME OF
TENDERER: COLAS WEST AUSTRALIA PTY LTD

ADDRESS OF TENDERER: 34 GREAT EASTERN HWY, SOUTH GUILDFORD, WA 6055

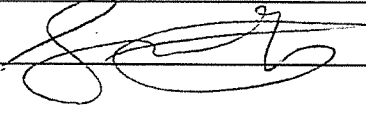
TELEPHONE NUMBER: (08) 9367 0111

SIGNATURE OF AUTHORISED PERSON: 

NAME: RICHARD MORICONI

POSITION: ESTIMATOR

NAME OF WITNESS: STUART NUGENT

SIGNATURE OF WITNESS: 

5. TENDER SCHEDULE

5.1 Schedule of Prices

Road Sealing Works

SCHEDULE 1

	Description	Unit	Rate (GST excluded)	Quantity (approx Only)	Amount
1	Reseal / Final with 10mm	M ²	\$ 3.20	120,000m ²	\$ 384,000.00
2	Single Primer Coat Seal with 14mm	M ²	\$ 4.34	59,000m ²	\$ 256,060.00
3	2 Coat Seal	M ²	\$ 6.03	3,000m ²	\$ 18,090.00
4	Additional Bitumen	L	\$ 1.05		Rate Only
				TOTAL	\$ 658,150.00

PLEASE NOTE THAT THE RATES ABOVE ARE FOR THE PROGRAMME OF WORKS PROVIDED IN THE TENDER DOCUMENT. THE PROGRAMME SUPPLIED, AS ADVISED BY PETER MURRAY, IS INCORRECT, AND THEREFORE THESE RATES WILL NOT APPLY. RATES ABOVE ARE PROVIDED TO TRY AND PROVIDE SOME CONFORMANCE WITH THE TENDER PROCESS.

THE FOLLOWING SCHEDULE SHOWS THE RATES APPLICABLE PER THE ACTUAL SEALING PROGRAMME ADVISED WHILE MAKING ROUTINE ENQUIRIES REGARDING THE TENDER.

SCHEDULE 2

	Description	Unit	Rate (GST excluded)	Quantity (approx Only)	Amount
1	Reseal / Final with 10mm	M ²	\$ 3.14	99,120m ²	\$ 311,236.80
2	Single Primer Coat Seal with 14mm	M ²	\$ 4.11	52,100m ²	\$ 214,131.00
3	Final Seal with 7mm	M ²	\$ 2.29	3,000m ²	\$ 6,870.00
4	Additional Bitumen	L	\$ 1.05		Rate Only
				TOTAL	\$ 532,237.80

Tenderer's signature..... 

Date... 15/10/2014